

Date: July 9, 2020

At a meeting of the City of Mount Vernon Industrial Development Agency (the “Agency”), duly convened by the Chair of the Agency and held on July 9, 2020 at 10:00 AM in the Mayor’s Office, 1 Roosevelt Square, Mount Vernon, New York 10550, the following members of the Agency were:

Present: Hon. Shawyn Patterson-Howard
Darren M. Morton, Ed. D.
Marcus A. Griffith
Stephanie G. Vanderpool

Absent: Brian G. Johnson, Esq.

After the meeting had been duly called to order, the Chair announced that among the purposes of the meeting was to consider and take action on certain matters pertaining to the establishment of Director of Business Development position within the Agency.

The following resolution was duly moved, seconded, discussed and adopted with the following members voting:

Voting Aye

Hon. Shawyn Patterson-Howard
Darren M. Morton, Ed. D.
Marcus A. Griffith
Stephanie G. Vanderpool

Voting Nay

RESOLUTION OF THE CITY OF MOUNT VERNON INDUSTRIAL DEVELOPMENT AGENCY (THE "AGENCY") ESTABLISH THE POSITION OF DIRECTOR OR BUSINESS DEVELOPMENT AND ADOPTING JOB DESCRIPTION.

WHEREAS, by Title 1 of Article 18-A of the General Municipal Law of the State of New York, as amended, and Chapter 785 of the Laws of 1976 of the State of New York, as amended (collectively, the "Act"), the **CITY OF MOUNT VERNON INDUSTRIAL DEVELOPMENT AGENCY** (the "Agency") was created with the authority and power to own, lease and sell property for the purpose of, among other things, acquiring, constructing and equipping industrial, manufacturing and commercial facilities as authorized by the Act; and

WHEREAS, the mission of the Agency is to promote economic development, sustainable growth, and general prosperity for the people of the City of Mount Vernon by encouraging the location, expansion, or retention of compatible and diverse businesses and housing opportunities by using available incentives, rights, and powers in an efficient and cooperative manner; and

WHEREAS, the Agency requires the services of a Director of Business Development to perform its mission; and

WHEREAS, the Director of Business Development ("Director") will have a strategic focus in assisting in the development of economic programs for the City of Mount Vernon ("City"); and

WHEREAS, the Director will interact with individual businesses in individual situations, maintaining a macro-level perspective on the city's economy, studying market trends and applying their expert judgment to opportunities and threats facing the local economy; and

WHEREAS, the Director will advise the Mayor's Office, City Council, and Department Heads of the City ("City Leaders"), the Agency, and Urban Renewal Agency ("URA") on emerging and existing economic development issues; and

WHEREAS, to ensure that businesses are treated fairly, the Director will help craft policy governing how tax and other incentives will be awarded to businesses and such policies will dictate the economic impact to be reasonably expected in order for businesses to qualify for particular incentives; and

WHEREAS, the Director will also oversee the direction, management and goal setting for compliance program integrity operations and ensures development of outcome programs to support the direction for a to be developed City wide Business Resource Program.

NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF THE CITY OF MOUNT VERNON INDUSTRIAL DEVELOPMENT AGENCY, AS FOLLOWS:

Section 1. The Agency creates the position of Director of Business Development and authorizes the recruitment of an individual to be presented to the Agency for review and appointment to the position.

Section 2. This Resolution shall not preclude the Agency from appointing any other staff of the Agency, as determined from time to time by the members of the Agency.

Section 3. This Resolution shall take effect immediately.

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